

# Absolute Capital's Programs

# 1-800-506-1666



## A Quick Reference Guide

|                                   | <b>The Capital Constructor</b>  | <b>The Asset Allocator</b>  | <b>The Portfolio Protector</b>   |
|-----------------------------------|---|---|--|
| <b>Primary Investment Vehicle</b> | Exchange Traded Funds ("ETFs")*   | Variable annuities; retirement plans; mutual fund platform  | Variable annuities; retirement plans, mutual fund platform   |
| <b>Management Strategy</b>        | <b>Asset Class Rotation</b> – overweights and underweights within asset classes to position the portfolio based on market analysis  | <b>Asset Class Rotation</b> – overweights and underweights within asset classes to position the portfolio based on market analysis  | <b>Defensive Strategy</b> – allocates to an invested, partially invested or defensive position based on market analysis  |
| <b>Market Exposure</b>            | Generally fully invested (may hold a small cash position)   | Generally fully invested  | Invested / un-invested / partially invested  |
| <b>Security Selection Process</b> | Professional fund analysis and selection across ETF universe* of securities to fulfill style choices  | Professional fund analysis and selection across all platform investment options to fulfill style choices  | Invested position: Professional fund analysis/ selection across platform options to fulfill style choices<br>Uninvested position: money market   |
| <b>Master Asset Classes Used</b>  | Domestic equity; international equity; bonds  | Domestic equity; international equity; bonds  | One or multiple of domestic equity; international equity; bonds  |
| <b>Minimum Account \$</b>         | \$30,000  | \$30,000  | \$30,000   |
| <b>Fee Schedule**</b>             | 2.00% on the first \$125K<br>1.60% on assets between \$125K and \$250K<br>1.30% on assets between \$250K and \$500K<br>1.00% on assets between \$500K and \$1M<br>0.80% on assets between \$1M and \$2M<br>0.65% on assets between \$2M and \$3M<br>Entire advisory fee negotiable for accounts >\$3M | 2.00% on the first \$125K<br>1.60% on assets between \$125K and \$250K<br>1.30% on assets between \$250K and \$500K<br>1.00% on assets between \$500K and \$1M<br>0.80% on assets between \$1M and \$2M<br>0.65% on assets between \$2M and \$3M<br>Entire advisory fee negotiable for accounts >\$3M | 2.00% on the first \$125K<br>1.75% on assets between \$125K and \$250K<br>1.50% on assets between \$250K and \$750K<br>1.00% on assets between \$750K and \$1.5M<br>0.75% on assets between \$1.5M and \$3M<br>Entire advisory fee negotiable for accounts >\$3M |
| <b>Custody of Assets</b>          | Trust Company of America  | With VA product sponsor; Fiserv ISS platform available for mutual funds   | With VA product sponsor; Fiserv ISS platform available for mutual funds  |

\* While The Capital Constructor program currently utilizes primarily ETFs to implement its strategy, there is no guarantee that this will continue to be the primary investment vehicle in the future and other securities may be used to implement the strategy.

\*\* Refer to Client Agreement for further detail