

## ABSOLUTE CAPITAL MANAGEMENT, LLC CLIENT RELATIONSHIP SUMMARY

<u>Absolute Capital Management, LLC</u> ("ABSCAP") is registered with the U.S. Securities and Exchange Commission ("SEC") as an Investment Adviser. Brokerage and investment advisory services and fees differ. It is important for a retail investor to understand the differences. There are free tools available for investors to research firms and financial professionals at Investor.gov/CRS. This site also provides educational materials about broker-dealers, investment advisers, and investing.

### WHAT INVESTMENT SERVICES AND ADVICE CAN YOU PROVIDE ME?

ABSCAP offers discretionary investment advisory services to retail investors. Investment advisory services we offer include wrap fee programs and various model portfolios (the "Programs") that allocate and reposition your account assets over time based on specific allocation strategies, defensive strategies and sector selection strategies. The Programs offer a range of investment profiles to suit your investment objectives which include aggressive growth, growth, core, conservative and income more fully described in our <a href="Form ADV Part 2A">Form ADV Part 2A</a> and on our <a href="website">website</a>. You have the authority to place reasonable restrictions on Absolute Capital's investment discretion. Within each Program, depending upon the program and custodian chosen, client assets are invested in open-end mutual funds, exchange traded funds ("ETFs"), exchange traded notes ("ETNs"), equities, bonds or sub-account investment options available through an individual variable annuity provider.

As an individual client, in most cases you will be introduced to our services through your financial representative who will work with you to provide continuous investment advice and to determine which of our Programs are most appropriate given your financial situation, investment objectives, risk tolerance and the investment alternatives available to you. The Programs which are used to manage and position your accounts receive ongoing review. ABSCAP imposes a minimum account requirement of \$30,000 across all programs. In addition to the Programs, ABSCAP is the investment adviser for two proprietary mutual funds, Absolute Capital Asset Allocator Fund and Absolute Capital Defender Fund. ABSCAP will invest client assets in the Fund(s) only if we believe that the investment is consistent with the Program chosen by the client. For more detailed information about our services, refer to our Form ADV Part 2A.

### **QUESTIONS TO ASK YOUR FINANCIAL PROFESSIONAL**

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

## WHAT FEES WILL I PAY?

Description of Principal Fees and Costs: ABSCAP charges its retail investors fees based on assets under management. The services and fees are specified in an agreement between you and ABSCAP. Fees are payable quarterly in advance, on a rolling three month basis, or as otherwise agreed to in writing and automatically deducted from each client's account(s) unless other payment arrangements are made or needed. The more assets you have, the more fees you will pay us. ABSCAP will from time to time invest or recommend that client assets be invested in affiliated mutual funds that it sponsors and manages. In addition to the fees paid by you as described above, ABSCAP, as adviser to the Absolute Capital Asset Allocator Fund and Absolute Capital Defender Fund is entitled to receive a mutual fund management fee. For wrap fee program accounts, you will pay us a single asset-based fee for advisory services. This fee also includes most transaction costs and fees to a broker-dealer or bank that has custody of these assets. Therefore, the fees for the wrap programs can be higher or lower than a typical asset-based advisory fee.

**Description of Other Fees and Costs:** Other fees charged to you that are related to your account are fees paid to the custodian and broker, fees related to mutual funds, ETFs, variable annuities, third-party managers, platform and transactional fees. These fees are more fully described in our Form ADV 2A, Item 5 – Fees and Compensation.

**Additional Information**: You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees



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and costs you are paying. The fees for investment advisory services are described in further detail in our firm's ADV, in particular, Form ADV 2A, Item 5 – Fees and Compensation.

#### **QUESTIONS TO ASK YOUR FINANCIAL PROFESSIONAL**

Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how
much will go to fees and costs, and how much with be invested for me?

## WHAT ARE YOUR LEGAL OBLIGATIONS TO ME WHEN ACTING AS MY INVESTMENT ADVISER? HOW ELSE DOES YOUR FIRM MAKE MONEY AND WHAT CONFLICTS OF INTEREST DO YOU HAVE?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

ABSCAP will from time to time invest or recommend that client assets be invested in affiliated mutual funds that are sponsored and managed by the Firm. Your introduction to the Fund(s) will occur through ABSCAP, your financial representative and/or as a result of the fact that the Fund(s) are an available investment option within your retirement plan brokerage window, your plan or at your custodian. In addition to the investment management fees paid by you, ABSCAP, as adviser to the Absolute Capital Asset Allocator Fund and Absolute Capital Defender Fund is entitled to receive a mutual fund management fee. For this reason, a conflict of interest is present in that ABSCAP has incentive to invest client assets in the Fund(s). If a client holds shares of the Fund(s) within an account where an investment advisory fee is being charged by ABSCAP, that fee will be reduced by a proportionate amount equal to the management fee payable from the Fund(s) to ABSCAP. ABSCAP will invest client assets in the Fund(s) only if we believe that the investment is consistent with the Program chosen by the client. Additional Information: For more detailed information regarding conflicts of interest, please see our Form ADV, Part 2A brochure.

## **QUESTIONS TO ASK YOUR FINANCIAL PROFESSIONAL**

• How might your conflicts of interest affect me, and how will you address them?

#### **HOW DO YOUR FINANCIAL PROFESSIONALS MAKE MONEY?**

Our financial professionals are paid a salary and receive non-cash compensation in the form of an employee benefits package. Sales professionals earn additional compensation for sales from Absolute Capital. Members who are owners in the firm can also receive benefits which may be greater or lesser depending upon the overall profitability of the firm.

#### DO YOU OR YOUR FINANCIAL PROFESSIONALS HAVE LEGAL OR DISCIPLINARY HISTORY?

No. Please see <a href="Investor.gov/CRS">Investor.gov/CRS</a> for a free search tool to research ABSCAP and our Financial Professionals.

#### **QUESTIONS TO ASK YOUR FINANCIAL PROFESSIONAL**

As a financial professional, do you have any disciplinary history? If so, for what type of conduct?

## **ADDITIONAL INFORMATION**

You can find additional information about our Firm and your Financial Professional on the SEC's Investment Adviser Public Disclosure website at <a href="www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a> or by visiting our website at <a href="www.abscap.com">www.abscap.com</a>. You can also contact us directly at (888) 388-8303 for up-to-date information about our services or to request a copy of our relationship summary.

## **QUESTIONS TO ASK YOUR FINANCIAL PROFESSIONAL**

- Who is my primary contact person?
- Is he or she a representative of an investment adviser?
- Who can I talk to if I have concerns about how this person is treating me?